

February 13, 2020  
Yusuke Shibata  
President & Representative Director / CFO  
AirTrip Corp.  
Atago Green Hills Mori  
Tower 19<sup>th</sup> Floor  
2-5-1 Atago  
Minato Ward, Tokyo

---

## **Business Travel Management (BTM), January 2020**

### **Web Business Trip Booking System to be launched in 27 Companies**

---

AirTrip Corp. (Head Office: Minato Ward, Tokyo, President & Representative Director / CFO: Yusuke Shibata, Stock Code: 6191, hereinafter referred to as "AirTrip"), a company with a corporate philosophy of "One Asia", conducting businesses in AirTrip Online Travel Business, Japan inbound tourism, IT offshore development, Life Innovation and investment throughout many Asian markets, readily announces a newly launched web-based booking system for business travellers in their Business Travel Management (BTM) branch in the month of January 2020.

#### **■ New Openings in Business Travel Management (BTM) in January 2020: Total 27 Companies**

Hirabara Engineering Service Ltd. (Head Office : Yokohama city, Kanagawa, CEO : Hideyuki Sakakibara)

#### **AirTrip BTM Total 26 Companies:**

※We have also added new open number of our company group AirTrip International Corp. and Tokyo Masters Co., Ltd. .

#### **■ What is Business Travel Management (BTM)?**

Our online booking service "Business Travel Management (BTM)" on offer for corporate clients covers the booking of flight tickets, Shinkansen (bullet trains), accommodation, and package tours, developed to meet the needs of our clients in domestic and international business trips. There are a number of benefits for clients who make continuous use of our services, such as direct and indirect savings, which also enable AirTrip to employ a stock business model where profits accumulate with the continuing patronage from our clients.

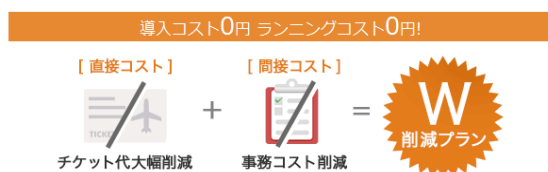
---

#### **Contacts:**

Yusuke Shibata, President & Representative Director / CFO/Director AirTrip Corp.

TEL : 03-3431-6191 FAX : 03-3431-6192

Mail : [info@evolableasia.com](mailto:info@evolableasia.com)



Introduction Cost: Free	Running Cost: Free!
[Direct Cost]	[Indirect Cost]
Drastically reduces cost of tickets	Reduces processing cost      Cost Efficiency Doubles!

<Direct Cost Savings>

Various tickets can be purchased at discounted prices, reducing the upfront costs of a business trip.

These benefits are available by either 1) introduction of AirTrip BTM as above, or 2) introduction of OEM site.

<Indirect Cost Savings>

Further indirect savings involve time-saving in pre-payment and reimbursement of expenses, thus reducing costs, as the invoices will be billed directly by introducing AirTrip BTM and using the client-exclusive Web-based business trip booking system in a cloud environment.

More information on "AirTrip BTM " is available by clicking the URL below:

<https://www.evolableasia.com/service/btm/>

■ Prospects of Market Expansion in Business Travel Management (BTM)

Business Travel Management (BTM) market in Japan is valued at 6.4 trillion JPY, of which domestic transportation and accommodation are said to account for approximately 1.8 trillion JPY.

Although research shows that 10 to 20 % of business trip expenses can be cut by introducing Business Travel Management (BTM), further expansion can be expected in the future since a majority of companies currently do not manage their flight expenses incurred during business travels. \*1

AirTrip mission is to further develop and expand online travel booking business by promoting our Business Travel Management (BTM), as well as striving for excellence in service for our clients.

**Contacts:**

Yusuke Shibata, President & Representative Director / CFO/Director AirTrip Corp.

TEL : 03-3431-6191 FAX : 03-3431-6192

Mail : [info@evolableasia.com](mailto:info@evolableasia.com)

[About AirTrip Corporation]

Head Office: Atago Green Hills Mori Tower 19th Floor, 2-5-1 Atago, Minato Ward, Tokyo

Company Name: AirTrip Corporation

Company Representative: President & Representative Director / CFO: Yusuke Shibata

Capital: 2,931 million yen (Equity Capital 7,975million yen)

Website: <http://www.evolableasia.com/>

[Our Services]

General Traveling Service Platform AirTrip : <https://www.airtrip.jp/>

Business Travel Management (BTM) : <https://www.evolableasia.com/service/btm/>

IT Offshore Development : <http://offshore.evolableasia.com/>

[Evolable Asia Investors Relations Website] : <http://www.evolableasia.com/ir/>

\*1 According to our research in June 2016

---

**Contacts:**

Yusuke Shibata, President & Representative Director / CFO/Director AirTrip Corp.

TEL : 03-3431-6191 FAX : 03-3431-6192

Mail : [info@evolvableasia.com](mailto:info@evolvableasia.com)